

# PROFESSIONAL COMPETENCY UNIT (PCU)©

The Management and Strategy Institute issues Professional Competency Units for all exams taken through MSIcertified.com. Members are issued ten (10) Professional Competency Unit (PCU)'s for each scheduled hour of a certification exam. Professional Competency Unit (PCU)'s earned are printed on transcripts mailed to a member after the completion of the certification exam.

## **Definitions:**

Professional Competency Unit (PCU)©

- 1) 10 units of training for each one (1) allotted hour of a certification exam, with a passing score, through the Management and Strategy Institute.
- 2) 10 units of training for each one (1) allotted training hour of training material provided through the Management and Strategy Institute, not to exceed 3 training hours with the completion of certification exam with passing score.

## **Conversions:**

- <u>Clock Hour Conversion</u>: Professional Competency Unit (PCUs) convert to Clock hours on a 10 to 1 ratio. 10 PCUs equals 1 Clock Hour.
- <u>CEU Conversion</u>: Professional Competency Unit (PCUs) provide evidence of completion of continuing education unit requirements (CEUs) at a ratio of 1 to 1. 10 PCUs equals 10 CEUs.
  - NOTE: Some credentialing bodies convert CEUs based on clock hours. In this case, you would use the clock hour conversion of 10 PCUs to 1 Clock Hour.

## **Notes:**

As with any form of continuing education unit's, an employer or other organization must decide on an individual basis whether to honor CEU's or PCU's from a training provider or certifying body. MSI PCU's are recognized by businesses, trainers, and employers worldwide and can only be awarded by Management and Strategy Institute Authorized Providers.

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