

THE MSI DIFFERENCE

- FREE TRAINING MATERIAL Learning material is included with every exam, saving you money.
- AFFORDABLE AND RESPECTED
 Our quality programs are recognized and respected.
- FLEXIBLE
 Self-paced training and exam
 done 100% online.
- VALUE
 Certificate & transcripts mailed to
 vou after you pass your exam

CERTIFIED BUSINESS NEGOTIATOR

Being able to negotiate puts you at an advantage because you have more control over a situation. Whether you're negotiating a deal for your organization or negotiating a better salary for yourself, strong negotiation skills ensure you get the best deal possible.

Professional development courses are designed to prove your proficiency in a subject matter. Certification courses include all learning material required to pass the exam, and access to the certification test.

Gain an understanding of these important topics:

- Getting Prepared
- WATNA, BATNA, WAP, ZOPA
- Laying Groundwork
- Mutual Gain
- Building an Agreement
- Game Theory
- Plus much more..

"These certifications have been a big boost to my resumé. MSI has really helped my career!"

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